

Moritex Corporation

**39th Fiscal Period (Fiscal Year ended September 2010)
Briefing on Settlement of Accounts**

2010/12/10

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I. Consolidated Results of the Fiscal Year Ended in September 2010

II. Consolidated Forecast for the Fiscal Year Ending September 2011

III. Future Business Strategy



Overview of Consolidated Financial Results

	12 months ending March 2010	(Unit: Million yen)			(Reference)
		Actual	6 months ended Sept. 2010		6 months ending Sept. 2009
		Initial plan	Actual	Achievement ratio	Actual
Net sales	9,684	5,550	6,592	118.8%	4,274
Gross profit	2,045	1,655	1,978	119.6%	548
Selling and general administrative expenses	2,875	1,460	1,699	116.4%	1,447
Operating profit (loss)	-829	195	279	143.2%	-899
Recurring profit (loss)	-745	170	287	169.3%	-927
Net income (loss)	-2,508	15	17	116.4%	-2,548
Net income (loss) per share (yen)	-180.44	1.08	1.25		

【Key Points for General Situation of Settlement of Accounts】

- Net sales: Came to 6,592 million yen, 2,318 million yen up from the same period last year.
- Gross profit: Up ¥1,430 million year-on-year to ¥1,978 million (gross profit margin: 30.0%, up 12.8% year-on-year)
Due to a recovery in sales, factory operating rate improved, and gross profit margin improved as a result of cost reduction activities.
- Selling and general administrative expenses: 1,699 million yen, 252 million yen up from the same period last year.
Operating expenses increased due to an increase in R&D costs resulting from R&D activities, an advance increase in personnel resulting from production relocation, and provision for training, etc.
- Operating profit: Came to 279 million yen, 1,178 million yen up from the same period last year.
Despite the increase in selling expenses, operating profit increased due to an improvement in gross profit margin.
- Recurring profit: Came to 287 million yen, 1,214 million yen up from the same period last year.
Recurring profit increased due to an improvement in operating profit.
- Net income: Up ¥2,565 million year-on-year to ¥17 million.
Despite the extraordinary loss due to consolidation of production sites which was part of business restructuring, we recorded deferred tax assets, and ultimately managed to end positive.



Business Performance by Segment

(Unit: Million yen)

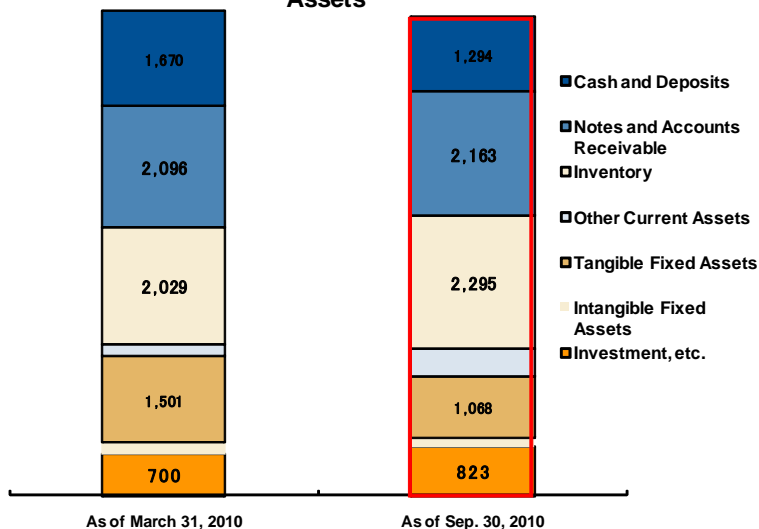
(Reference)

Business segment		12 months ending Mar. 2010	6 months ended Sept. 2010		6 months ending Sept. 2009
		Actual Results	Actual Results	Component Ratio	Actual Results
MVS & Industrial	Net sales	5,690	4,395	66.7%	2,020
	Gross profit	1,243	1,556		424
	Operating profit	-315	768		-316
Cosmetic	Net sales	950	351	5.3%	475
	Gross profit	279	24		16
	Operating profit	54	-57		-92
Optocom *	Net sales	493	271	4.1%	263
	Gross profit	3	28		-15
	Operating profit	-129	-35		-84
Functional Materials	Net sales	1223	742	11.3%	562
	Gross profit	447	247		193
	Operating profit	220	120		82
Bio-related	Net sales	497	-	-	471
	Gross profit	102	-		102
	Operating profit	-86	-		-68
Overseas	Net sales	829	656	9.9%	481
	Gross profit	219	107		103
	Operating profit	-219	-258		-112
Others	Net sales	0	176	2.7%	0
	Gross profit	-8	107		0
	Operating profit	-8	-78		0
Adjustment	Net sales	-	-	-	-
	Gross profit	-240	-92		-277
	Operating profit	-346	-180		-307
Net Sales		9,684	6,592	100.0%	4,274
Gross Profit on Sales		2,045	1,978		548
Gross Profit Margin		21.1%	30.0%		12.8%
SG&A Expenses		2,875	1,699		1,447
Operating Profit		-829	279		-899
Operating Profit Margin		-8.6%	4.2%		-21.0%



Consolidated Balance Sheet

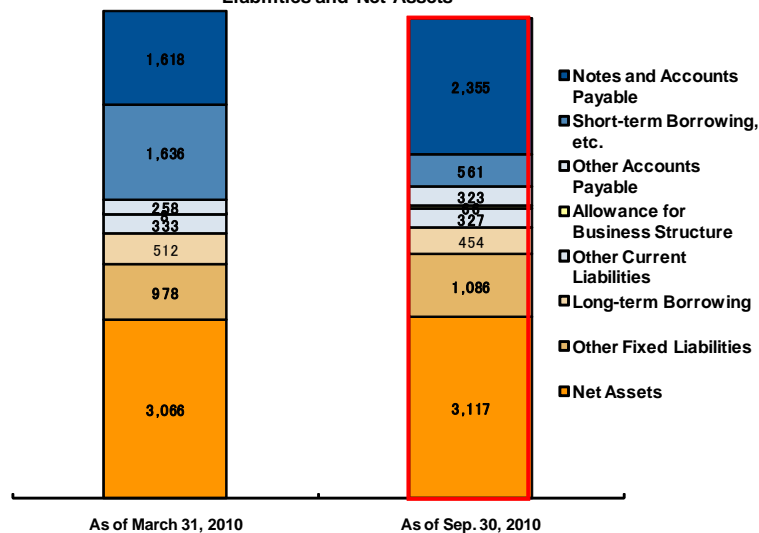
Assets



(Unit : Million yen)

Assets	As of March 31, 2010	As of Sep. 30, 2010	Increase/Decrease
Cash and Deposits	1,670	1,294	-375
Notes and Accounts Receivable	2,096	2,163	66
Inventory	2,029	2,295	265
Other Current Assets	217	476	258
Tangible Fixed Assets	1,501	1,068	-433
Intangible Fixed Assets	196	172	-24
Investment, etc.	700	823	123
Total Assets	8,412	8,292	-119

Liabilities and Net Assets



(Unit : Million yen)

Liabilities and Net Assets	As of March 31, 2010	As of Sep. 30, 2010	Increase/Decrease
Notes and Accounts Payable	1,618	2,355	737
Short-term Borrowing, etc.	1,636	561	-1,074
Other Accounts Payable	258	323	65
Allowance for Business Structure	8	66	58
Other Current Liabilities	333	327	-5
Long-term Borrowing	512	454	-58
Other Fixed Liabilities	978	1,086	108
Net Assets	3,066	3,117	50
Total Liabilities and Net Assets	8,412	8,292	-119



Consolidated Cash Flow

(Unit: Million yen)

	12 months ending Mar. 2010	6 months ending Sep. 2010
I Cash flow from operating activities	64	860
Income (loss) before income taxes and others	-2,527	-265
Depreciation and amortization	370	147
Impairment loss	1,471	285
Decrease (increase) in accounts receivable - trade	-441	-116
Decrease (increase) in inventory	1,406	-268
Increase (decrease) in accounts payable - trade	270	837
Others	-485	239
II Cash flow from investing activities	1,029	-82
Expenditure for acquisition of tangible fixed assets	-65	-100
Gain on sales of tangible fixed assets	486	-
Expenditure for acquisition of intangible fixed assets	-23	-11
Gain on transfer of business	279	37
Expenditure for transfer of business	-44	-
Others	397	-7
III Cash flow from financing activities	-657	-1,139
Increase (decrease) in short-term borrowings-net	-298	-1,000
Expenditure for repayment of long-term loans	-352	-126
Others	-6	-13
IV Exchange difference of cash and cash equivalents	-9	-14
V Increase (decrease) in cash and cash equivalents	426	-375
VI Cash and cash equivalents at beginning of period	1,243	1,670
VII Cash and cash equivalents at end of period	1,670	1,294



I. Consolidated Results of the Fiscal Year Ended in September 2010

II. Consolidated Forecast for the Fiscal Year Ending September 2011

III. Future Business Strategy



Consolidated Forecast for 40th Fiscal Period (Fiscal year ending Sept 2011)

(Unit: Million yen)

	Fiscal year ending Sept. 2010 (Actual)	Fiscal year ending Sept. 2011 (Plan)
Net Sales	6,592	13,300
Gross profit	1,978	4,680
SG & A expenses	1,699	3,580
Operating profit	279	1,100
Recurring profit	287	1,100
Net income (loss)	17	940
Net income (loss) per share	1.25	67.46

[Financial Outlook]

There is increasing uncertainty in the outlook due to the severe situation of domestic employment, concerns over another downturn overseas, and effects of the strong yen and deflation.

The industries of Moritex's main customers, i.e., the semiconductor manufacturing, electronic component manufacturing and LCD manufacturing, experienced a rapid recovery in orders but this has settled down.

Under such circumstances, Moritex will utilize its core technologies developed in the MVS & Industrial business to expand sales activities to new markets such as machine tools, medical and transport equipment.

Moritex will continue to aim at becoming a profitable company by improving business structure, continuing activities to reduce costs, and generating synergies with the SCHOTT group. Moreover, Moritex will strengthen the company as a whole by considering to introduce new IT systems next fiscal year which will enhance operation efficiency.



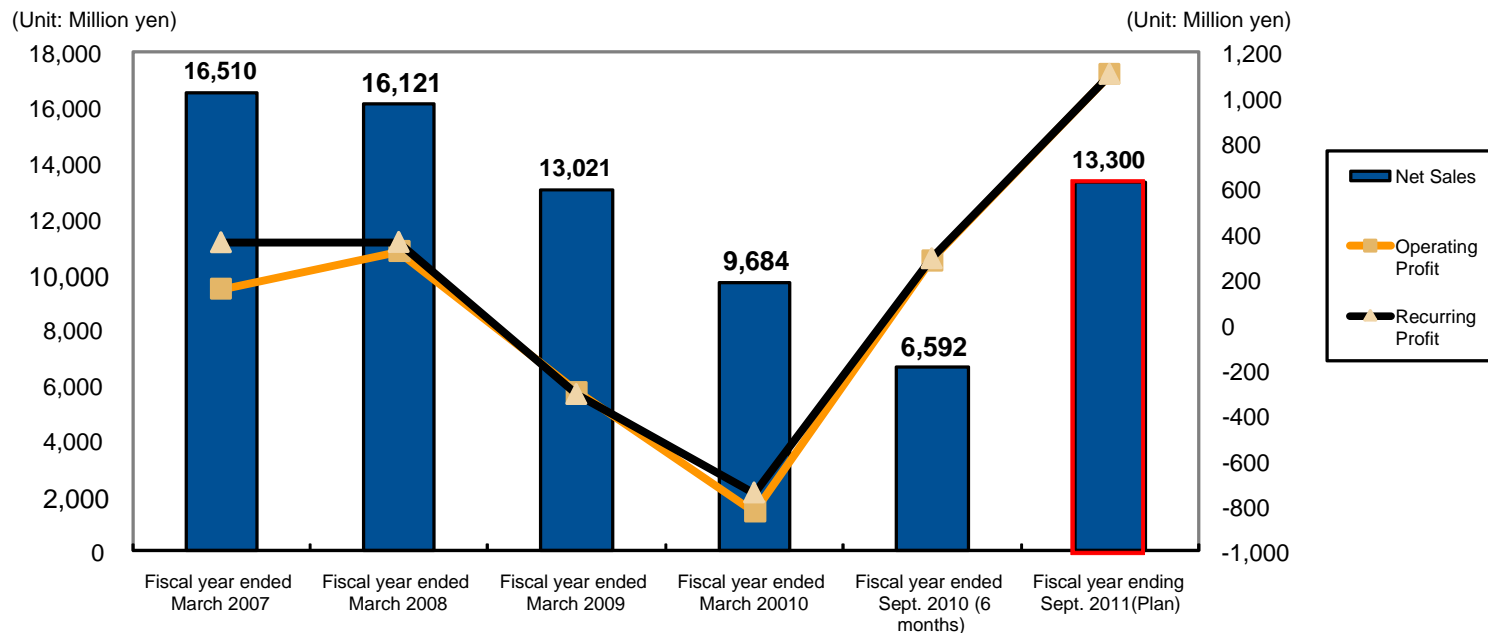
Forecast by Business Segment

(Unit: Million yen)

Business segment	Classification	6 months ending Sept. 2010 Actual Results	12 months ending Sept. 2011			
			Plan (1st half)	Plan (2nd half)	Plan (12 months)	Component Ratio
MVS & Industrial	Net sales	4,395	4,400	4,250	8,650	65.0%
	Gross profit	1,556	1,470	1,630	3,100	
	Operating profit	768	340	590	930	
Cosmetic Instruments	Net sales	351	470	530	1,000	7.5%
	Gross profit	24	120	140	260	
	Operating profit	-57	20	30	50	
Optocom	Net sales	271	290	310	600	4.5%
	Gross profit	28	40	30	70	
	Operating profit	-35	-35	-45	-80	
Functional Materials	Net sales	742	770	770	1,540	11.6%
	Gross profit	247	280	280	560	
	Operating profit	120	140	120	260	
Overseas	Net sales	656	590	680	1,270	9.6%
	Gross profit	107	260	340	600	
	Operating profit	-258	30	120	150	
Others	Net sales	176	80	160	240	1.8%
	Gross profit	107	30	60	90	
	Operating profit	-78	-95	-115	-210	
Adjustment	Net sales	-	-	-	-	-
	Gross profit	-92	-	-	-	-
	Operating profit	-180	-	-	-	-
Net Sales		6,592	6,600	6,700	13,300	100.0%
Gross Profit on Sales		1,978	2,200	2,480	4,680	
Gross Margin		30.0%	33.3%	37.0%	35.2%	
SG&A Expenses		1,699	1,800	1,780	3,580	
Operating Profit		279	400	700	1,100	
Operating Profit Margin		4.2%	6.1%	10.4%	8.3%	



Trend of Consolidated Business Performance



(Unit: Million yen)

	Fiscal year ending March 2007	Fiscal year ending March 2008	Fiscal year ending March 2009	Fiscal year ending March 2010	Fiscal year ending Sept. 2010 (6 months)	Fiscal year ending Sept. 2011(Plan)
Net Sales	16,510	16,121	13,021	9,684	6,592	13,300
Gross Profit on Sales	4,741	4,624	3,587	2,045	1,978	4,680
Operating Profit	154	320	-301	-829	279	1,100
Recurring Profit	358	360	-311	-745	287	1,100
Net Income (loss)	-1,495	184	-1,785	-2,508	17	940



Market Trend

Business Segment	1H of Fiscal Year Ending Sept. 2011	2H of Fiscal Year Ending Sept. 2011	Fiscal Year Ending Sept. 2012	Fiscal Year Ending Sept. 2013	Factors
MVS & Industrial					Capital investment in semiconductors and FPD will slow down in the first half of 2011 and some production adjustment is expected. From the second half of 2011, the market will return to an upward trend due to boom in the Chinese market.
Cosmetic Instruments					Strong sales of cosmetic products in the Chinese market will push the needs for Moritex counseling equipment. The domestic market will not be so active.
Optocom					Due to the global FTTH (FTTx) infrastructure improvement, the market is expanding with ongoing shift of subscriber network to optical fiber.
Functional Materials					Medical and other analysis markets are expected to show steady growth. Especially the healthcare market will expand globally.
Overseas					The Asian market will grow especially around the Chinese market. North America is expected to recover from the second half of 2011, given the effect of further monetary relaxation policies.
Others					Medical markets will remain strong.

* Others mainly sell SCHOTT Group products



Machine Vision & Industrial

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		
		First half (Plan)	Second half (Plan)	Total
Net Sales	4,395	4,400	4,250	8,650
Operating Profit	768	340	590	930

[Recent Trends]

- A reduction in incoming orders is expected in the first half of 2011 due to production adjustments by manufacturers in the semiconductor, electronic components and FPD industries (Recovery is expected from early spring in 2011).
- Due to the strong yen, equipment manufacturers inside Japan will face tough competitions with the Korean and Chinese manufacturers.
- There are signs of reinvestment to prototype lines for EL equipment and automobiles.
- Major LED sensor manufacturers are planning capital investment in 2011, and growth is expected in the whole industry.
- Capital investment will increase for semiconductor production equipment for smartphones and for products related to laser screwdrivers for compact FPDs.
- Capital investment will increase for SC-printer-related products for solar panels.



Machine Vision & Industrial

[Topics]

- Released constant voltage control LED light series, *MCV-LIGHT*
- Increasing sales for SCHOTT products such as *LLS, LLS2* and *MegaLight*
- Establishing a new business division which aims at capturing new customers and expanding into new fields



Cosmetic Instruments

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		
		First half (Plan)	Second half (Plan)	Total
Net Sales	351	470	530	1,000
Operating Profit	-57	20	30	50

[Recent Trends]

- Weak orders expected for the first half of 2011, but a recovery beginning from the second half of the year
- Enquiries from the Chinese market will increase
- There are signs of changes in our sales network (structure) for cosmetics within Japan

[Topics]

- Developing of products for overseas sales activities
- Relocating production to our Shenzhen plant in China
- After transferring production to China, Moritex will establish a system which enables the sites in China to “manufacture, sell and perform maintenance” by themselves
- Researching for sensor technology such as for “new skin sensors”



Optocom

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		
		First half (Plan)	Second half (Plan)	Total
Net Sales	271	290	310	600
Operating Profit	-35	-35	-45	-80

[Recent Trends]

- Due to the global FTTH (FTTx) infrastructure improvement, the market is to expand with ongoing shift of subscriber network to optical fibers.

[Topics]

- Production of aspherical lenses, which is our core product aimed at the optical access market, will be transferred to our Shenzhen factory in China
- Strengthening our relationship with NEC SCHOTT Components Corporation (a member of SCHOTT Group) in selling optical components for optical communication
- Establishing our strategic cooperative relationship with SCHOTT Electronic Packaging Business Unit regarding sales of optical components for optical communication



Functional Materials

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		Total
		First half (Plan)	Second half (Plan)	
Net Sales	742	770	770	1,540
Operating Profit	120	140	120	260

[Recent Trends]

- Medical and analytical fields will continue to perform steadily

[Topics]

- Developing new use in the market for catheters
- Achieving mass production of fibers used for underwater cable relays
- Strengthening new marketing for calibration standards used in inspection equipment for infusion, vials and pills
- Strengthening new marketing for special springs used in HV- and EV-related connectors



Overseas

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		Total
		First half (Plan)	Second half (Plan)	
Net Sales	656	590	680	1,270
Operating Profit	-258	30	120	150

[Recent Trends]

- The Asian market is on an upward trend, centered on China.
- Price competition due to the strong yen is becoming increasingly severe.

[Topics]

- Strengthening sales to the rapidly growing Chinese market as well as strengthening sales network through collaborations with SCHOTT Group
- Responding to price competition by transferring production to the Shenzhen plant in China



Others

(Unit: Million yen)

	Fiscal year ended Sept. 2010	Fiscal year ending Sept. 2011		Total
		First half (Plan)	Second half (Plan)	
Net Sales	176	80	160	240
Operating Profit	-78	-95	-115	-210

* Others mainly sell Schott Group products

[Recent Trends]

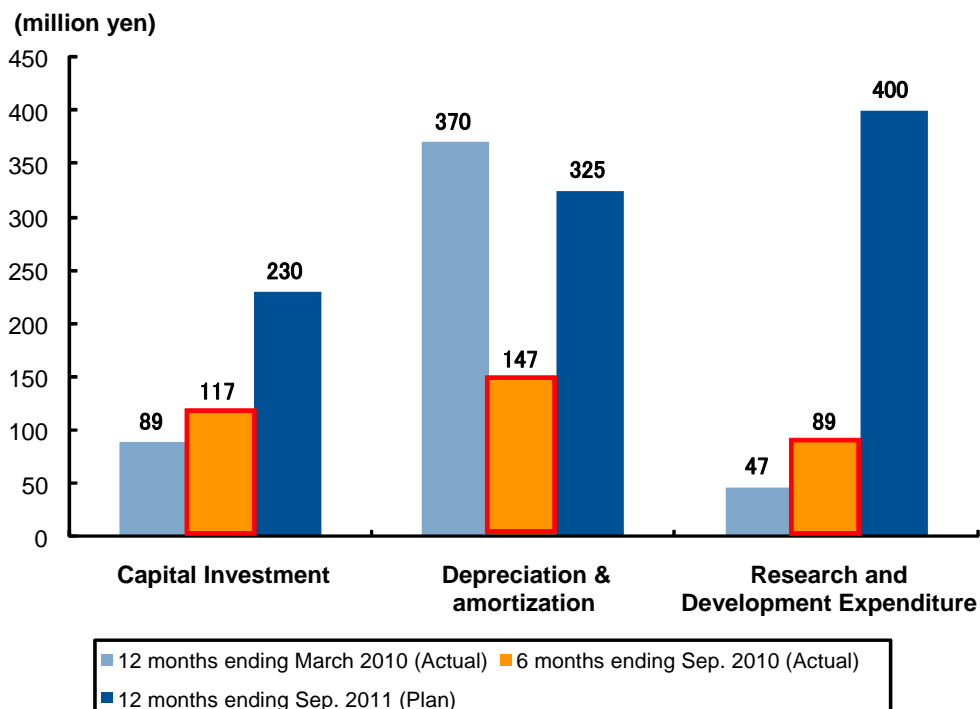
- Markets in digital X-ray application fields, such as mammography will expand.
- Aircraft manufacturers are promoting downsizing and environmental-friendly products which opens doors to new demand for replacing equipment.

[Topics]

- Actively developing image fiber for the digital X-ray catheter market.
- Developing interior and exterior lighting for the automobile and aircraft fields, by combining high-intensity LED and fiber.
- Strengthening sales activities to sell medical microscope lighting to major optics manufacturers.



Capital Investment and Others



[Capital Investment]

- Refurbishing Saitama factory to set up the equipment such as fiber manufacturing equipment from the Yaita factory. Also, acquired inspection equipment needed for improving efficiency in production operations. These investments add up to 81 million yen.

- Increasing manufacturing equipment especially for the MVS and industrial business. Preparing to introduce an ERP system to enhance operation efficiency.

[Research and Development Expenditure]

Centered on MVS and industrial business, Moritex works towards strengthening development of products such as lenses, LEDs, as well as cosmetic equipment. Moritex will also proceed with joint development projects utilizing technology of SCHOTT's Business Unit Lighting and Imaging.

(Unit: Million yen)

	12 months ending March 2010 (Actual)	6 months ended Sep. 2010 (Actual)	12 months ending Sep. 2011 (Plan)
Capital Investment	89	117	230
Depreciation & amortization	370	147	325
Research and Development Expenditure	47	89	400

(Reference)

1st half of the year ending March 2010 (Actual)
24
170
19



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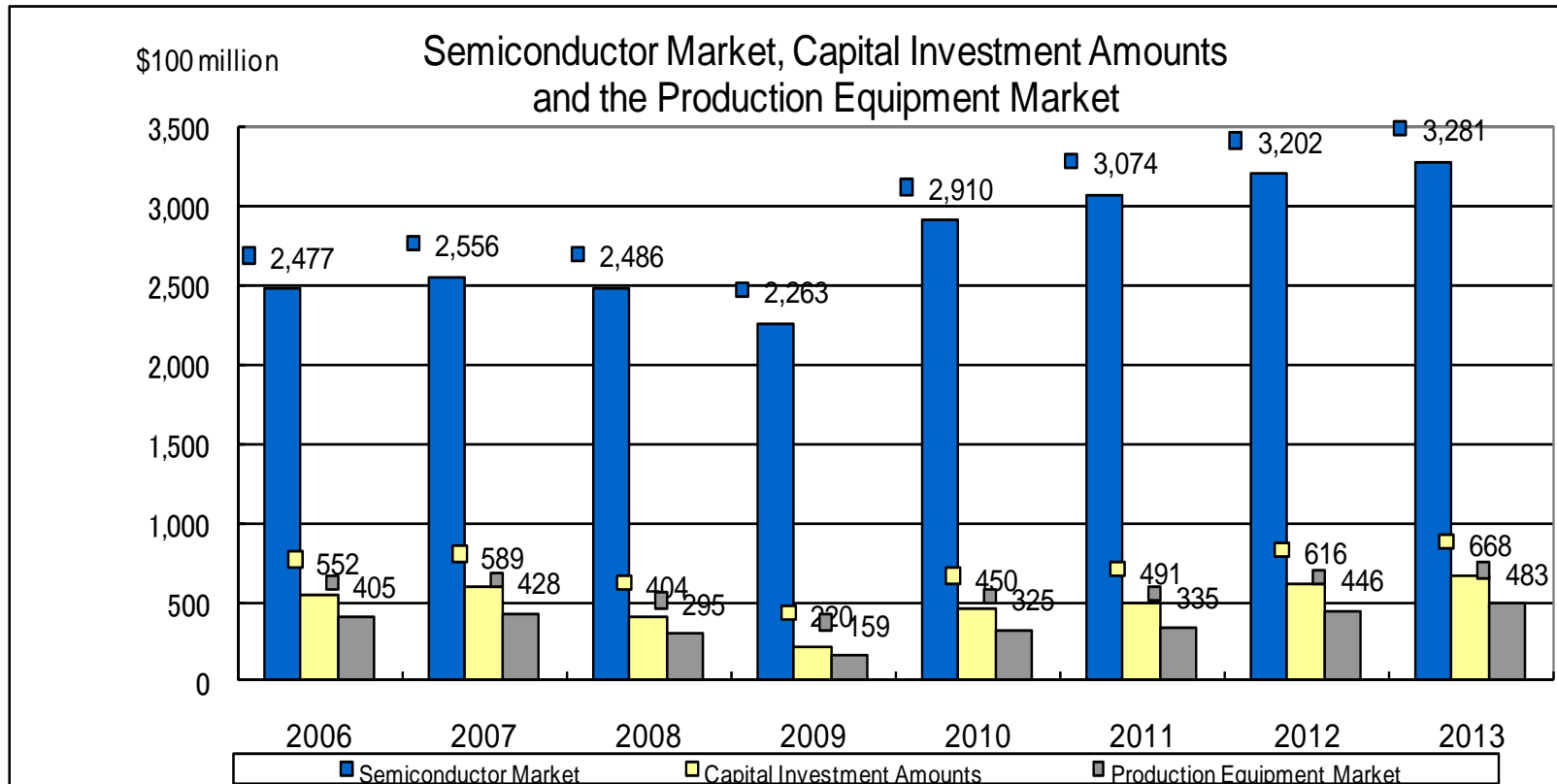
Recent Trends

■ Economic Situation

1. Although the actual economy is at a standstill, companies are increasing again their capital investments.
2. Personal spending is recovering expect for some segments. The employment situation has slightly improved but still under difficult situation.
3. Global sales of semiconductors are expected to recover from 2010 to 2013.
4. The global semiconductor equipment market declined two years in a row in 2008 and 2009. However, the market is expected to expand by 136% year-on-year to \$37.5 billion in 2010, experience annual growth of about 4% to \$38.9 billion in 2011, and another 4% to \$40.5 billion in 2012.
(announced on Nov 30, 2010 by SEMI (Semiconductor Equipment and Materials International, headquarters: San Jose, California, U.S.A.)
5. Among semiconductor manufacturing equipment, the “assembly and packaging equipment” is expected to increase sales by approximately 155% year-on-year to \$3.5 billion in 2010, decrease by approximately 17% to \$2.9 billion in 2011, and then increase by approximately 11% to \$3.3 billion in 2012. (announced on Nov 30, 2010 by SEMI)
6. The markets of mounting equipment and inspection equipment is expected to increase approximately 162% year-on-year to ¥370 billion in 2010, increase approximately 8% to ¥400 billion in 2011, and increase approximately 8% to ¥430 billion in 2012. (announced on June 30, 2010 by Fuji Keizai Co., Ltd.)
7. Although Moritex has been receiving steady orders from its main customers in the domestic semiconductor production equipment manufacturers, mounting equipment manufacturers, and FPD production equipment manufacturers, a lull is now seen.



Outlook for the Semiconductor Market, Capital Investment and the Production Equipment Market



*Source: Electronic Journal, Nov 2010 issue, P55: WSTS, SEMI, SEAJ, Electronic Journal Study

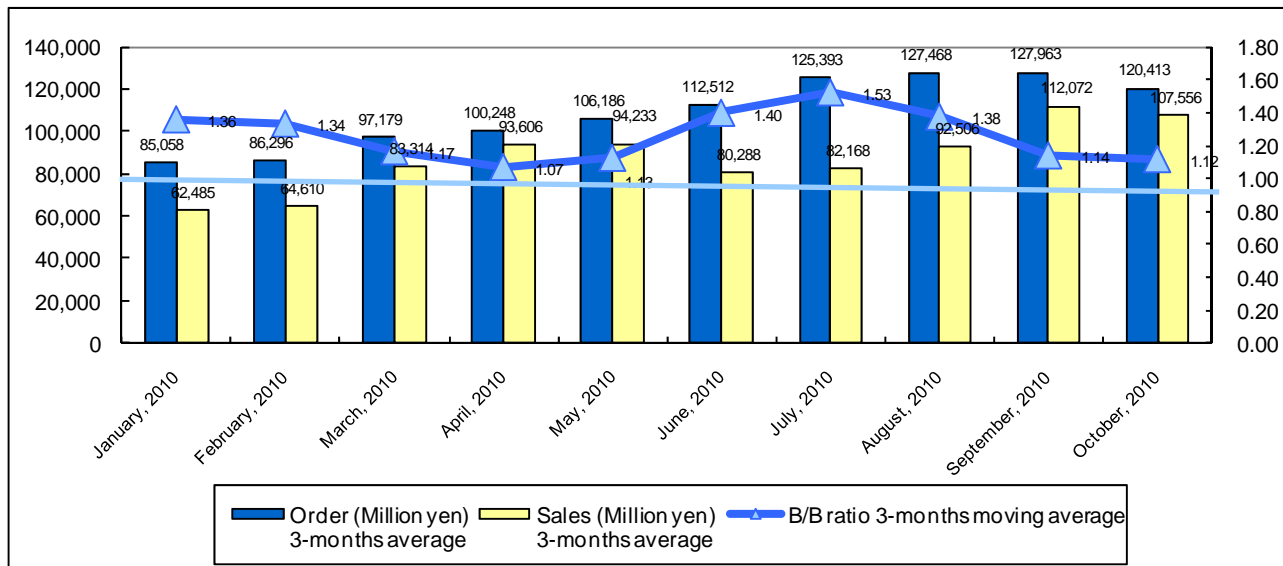
● Steady growth is expected from 2010 to 2013 in areas that affect Moritex: the semiconductor market, capital investment amounts and the production equipment market



Semiconductor Production Equipment Industry

Japanese semiconductor production equipment – Sales, Orders, Book-to-bill Ratio

	Order (million yen) 3-months average	Sales (million yen) 3-months average	B/B ratio
			3-months moving average
January, 2010	85,058	62,485	1.36
February, 2010	86,296	64,610	1.34
March, 2010	97,179	83,314	1.17
April, 2010	100,248	93,606	1.07
May, 2010	106,186	94,233	1.13
June, 2010	112,512	80,288	1.40
July, 2010	125,393	82,168	1.53
August, 2010	127,468	92,506	1.38
September, 2010	127,963	112,072	1.14
October, 2010	120,413	107,556	1.12



■ B/B ratio is the ratio of the orders taken in a period to the amount invoiced over the same period. “1.0” indicates the indicates that orders and sales are at the same level

■ Since June last year, the B/B ratio has exceeded 1.0, showing a recovery trend.

■ In April, the value of orders received will reach a level over 100 billion yen.

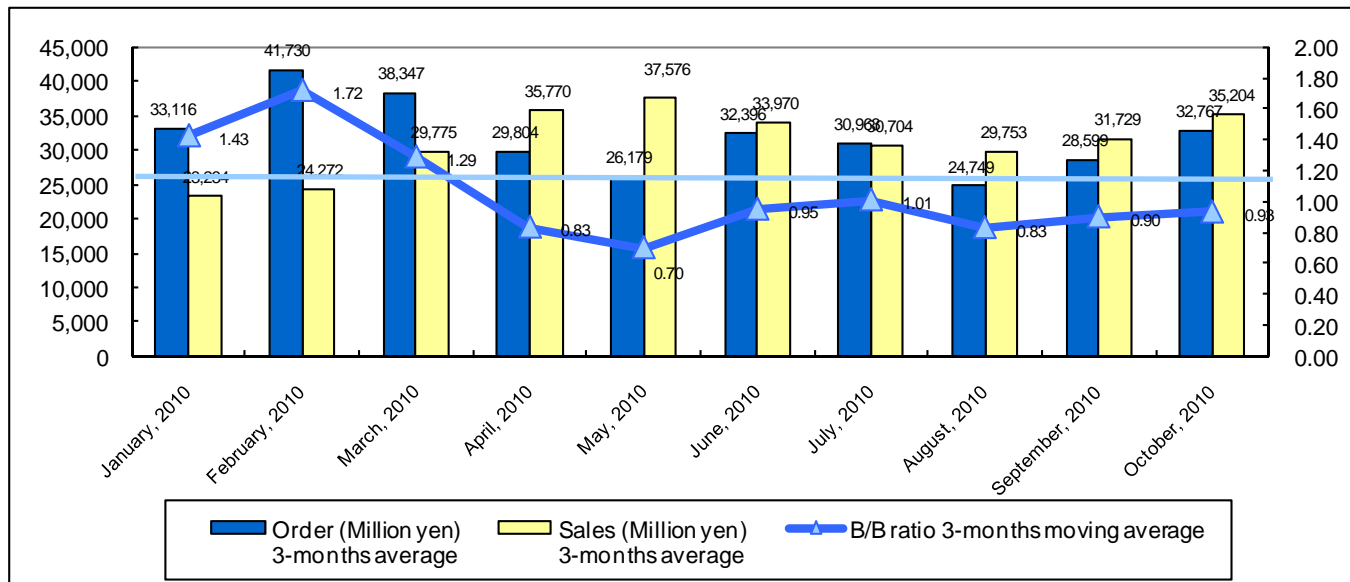


* Announced by the Semiconductor Equipment Association of Japan

FPD Production Equipment Industry

Japanese semiconductor production equipment – Sales, Orders, Book-to-bill Ratio

	Order (million yen) 3-months average	Sales (million yen) 3-months average	B/B ratio
			3-months moving average
January, 2010	33,116	23,234	1.43
February, 2010	41,730	24,272	1.72
March, 2010	38,347	29,775	1.29
April, 2010	29,804	35,770	0.83
May, 2010	26,179	37,576	0.70
June, 2010	32,398	33,970	0.95
July, 2010	30,963	30,704	1.01
August, 2010	24,749	29,753	0.83
September, 2010	28,599	31,729	0.90
October, 2010	32,767	35,204	0.93



- After peaking in February, orders have slightly fallen.
- B/B ratio is the ratio of the orders taken in a period to the amount invoiced over the same period. “1.0” indicates the indicates that orders and sales are at the same level
- From April, B/B ratio have fallen below 1.0 except for July, which means that the amount of orders have fallen below the value of sales

* Announced by the Semiconductor Equipment Association of Japan



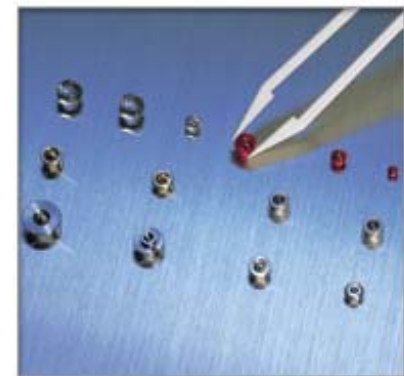
Measures to improve sales and orders – Part 1

- In the MVS and industrial business, Moritex aims at capturing customers from competitors and promoting overseas development with its new constant voltage control LED lights, MCV-Light series.
- Moritex will target synergistic effects for its machine vision lenses, by developing lenses in combination with its new *MCV-Light series*
- To innovate the mindsets of the sales team, sales training will continue
- Moritex will continue approaching new customers and expanding into new fields based on its core MVS and industrial business



Measures to improve sales and orders -- Part 2

- To increase sales overseas, Moritex will continue to utilize SCHOTT's sales network and participate in exhibitions together with SCHOTT
- Moritex is approaching customers who have been loyal users of SCHOTT products
- In Optocom business, Moritex established a cooperative relationship with NEC SCHOTT Components Corporation for sales inside Japan, and have agreed to cooperate with SCHOTT Electronic Packaging Business Unit for overseas sales.



Important Measures for 40th Fiscal Period (Fiscal Year Ending Sept. 2011)

1. Improving operational efficiency by introducing ERP system (enterprise resource planning package)

Moritex will prepare to introduce ERP (enterprise resource planning package) during the year ending September 2011, and plan to commence operations from the year ending September 2012

System integration items accompanying introduction of an ERP

- Purchasing management
- Inventory management
- Production planning
- Production management
- Sales
- Accounting
- Controlling

- Making management work more efficient
- Quick decision-making
- Future management cost reduction



Important Measures for 40th Fiscal Period (Fiscal Year Ending Sept. 2011)

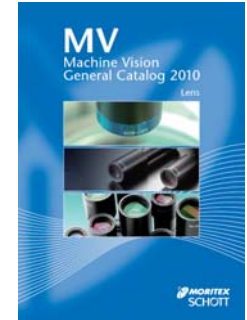
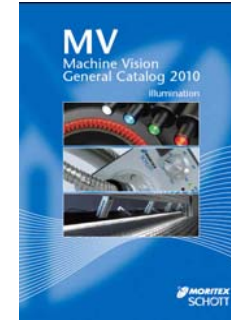
2. Pursuing synergy through cooperation with SCHOTT Group

■ Sales

- Transferring sales function in Europe to SCHOTT Group enables us to utilize SCHOTT's brand image
- Common catalogues for MVS products and website with products from both companies presented
- Moritex U.S.A., Inc. (east) business office and Moritex Asia Co., Ltd. business office share office space with SCHOTT, thereby enabling cost reductions and increasing operational efficiency.
- Active sales will be done for SCHOTT products. We will accelerate expansion into fields such as mobile equipment for automobiles and aircrafts, and medical products.

■ Technology and Production

- Joint purchasing activities for raw materials and components will be performed with SCHOTT at Moritex Technologies (Shenzhen) Co., Ltd., to achieve cost reduction.
- Moritex plans mutual utilization of production lines of Moritex Technologies (Shenzhen) Co. Ltd. for light guides and LED products to reduce costs.
- Encouraging joint development with SCHOTT.



Important Measures for 40th Fiscal Period (Fiscal Year Ending Sept. 2011)

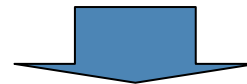
3. Achieving positive results for foreign subsidiaries

- Non-consolidated financial results for the year which ended in September 2010 are as follows.

Net sales	¥6,166 million
Operating profit	¥501 million
Recurring profit	¥495 million
Net income	¥331 million

The fact that consolidated income decreased was due to loss from subsidiaries, and therefore, Moritex will strive to achieve business plans by making the performance of subsidiaries positive

The largest factor for loss among subsidiaries during the fiscal period which ended in September 2010 was that the closure of Yaita factory was postponed, mainly in order to respond to the rapid rise in the market. Although we incurred a consolidated loss due to this, we will not book such loss in the year ending September 2011.



Drawing up business plans that ensure profit for consolidated subsidiaries



Mid-term Measures -- Part 1

Items implemented / Items going forward

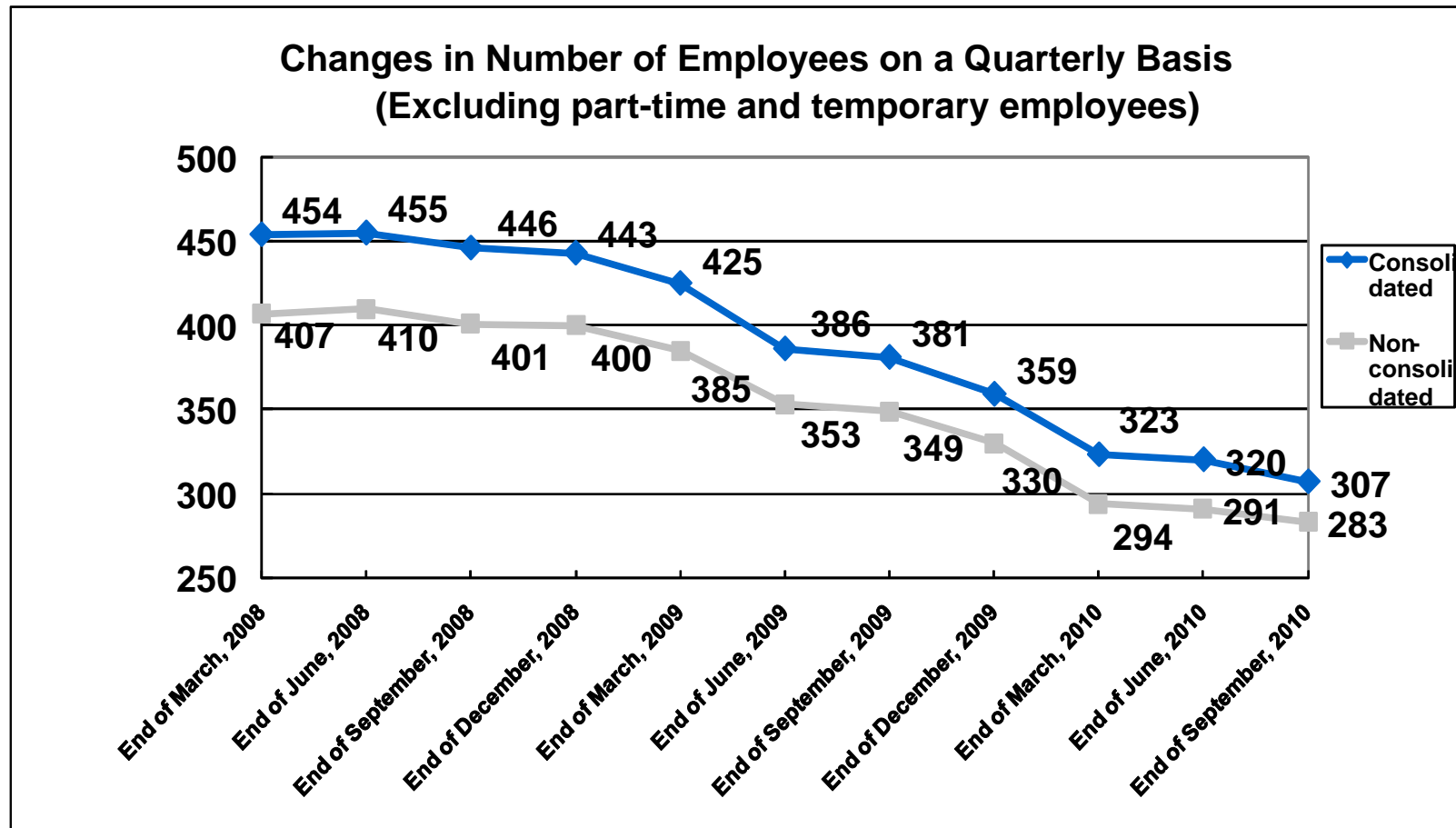
■ Business Restructuring (completed)

- **Consolidation of affiliated companies (Moritex Sales, KOLC and Tohoku Moritex)**
- **Consolidation of branches (Reducing number of domestic offices from 10 to 5)**
- **Early retirement package**
- **Selling bio-related business**
- **Transferred sales within Europe to SCHOTT (Moritex Europe's business transfer)**
- **Relocation of headquarters**
- **Production relocation from Yaita factory to Moritex Technologies (Shenzhen) Co., Ltd.**
- **Restructured subsidiaries in China (Established Moritex ASIA, sold Moritex Hong Kong)**

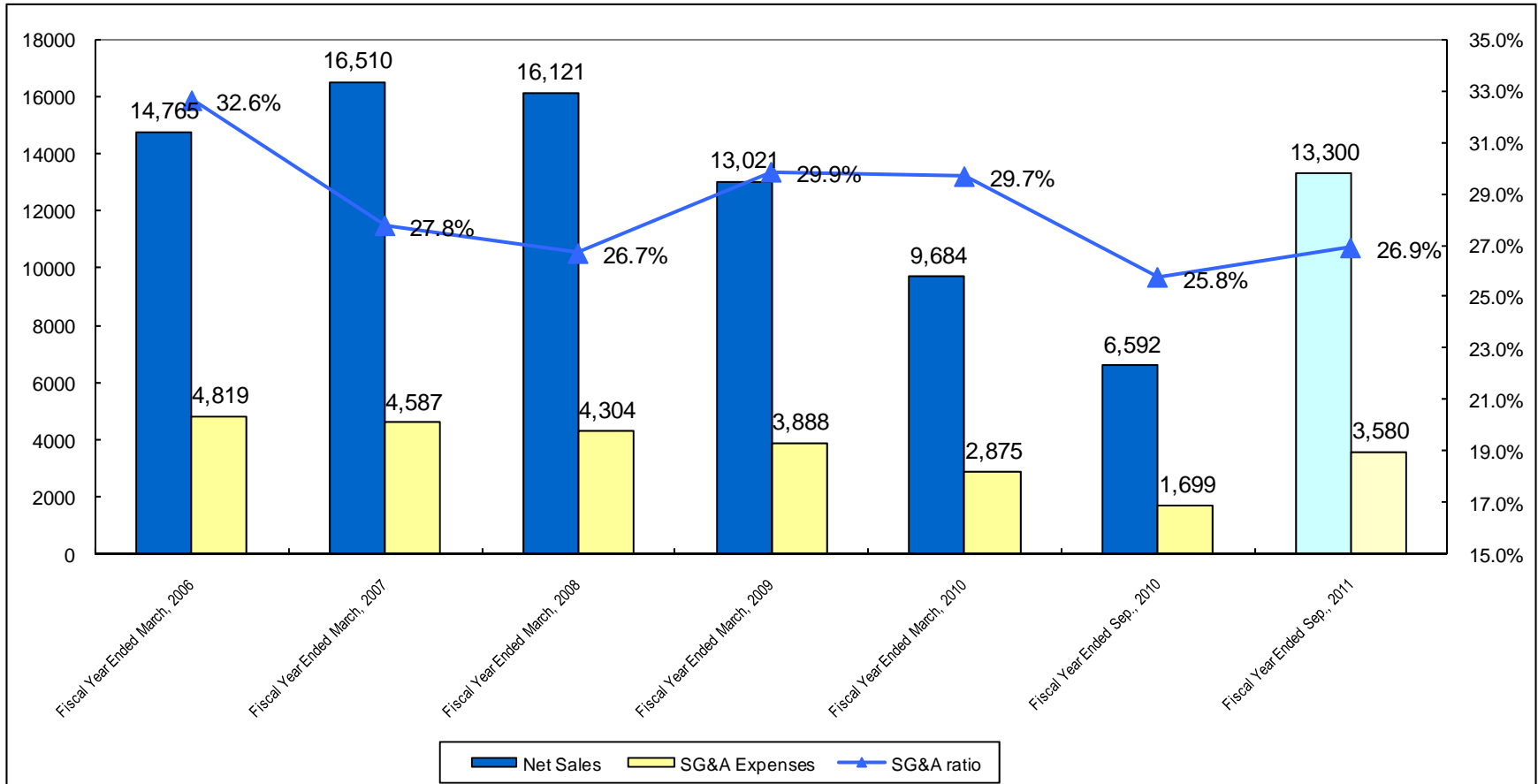
Details about personnel reductions and reductions of SG&A costs are covered in the following pages.



Changes in Number of Employees on a Quarterly Basis



Reductions in SG&A Cost



* Figures of the 39th fiscal term (the fiscal year ended in Sept. 2010) are figures of 6 months due to the change in fiscal term

■ Due to increase in sales due to business restructuring implemented during the fiscal year which ended in March 2010 and the recovery in the market, the ratio of SG&A cost in sales fell down to the lowest level in five years.



■ Invest only for things that are necessary. For the year ending Sept. 2011, we plan to keep investment including investment in ERP systems, to 26.9%.



Mid-term Measures -- Part 2

Items implemented / Items going forward

■ Reducing Production Costs

- **Transferring production from Yaita factory to Moritex Technologies (Shenzhen) Co., Ltd.**
- **Joint purchasing activities with SCHOTT for raw materials and components**
- **Mutual utilization of production lines with SCHOTT at Moritex Technologies (Shenzhen) Co., Ltd.**

■ Expanding Cooperation with SCHOTT Group

- **Since pursuing synergy through cooperation with SCHOTT will continue to be the key factor for future growth, Moritex will strive towards expanding cooperation in fields such as manufacturing, sales, and R&D, and will put effort into maximize corporate value.**



Mid-term Measures , Part 3

Items implemented / Items going forward

■ Expanding sales in business other than MVS and industrial business

- **To establish a business structure that is not easily affected by markets of semiconductor and LCDs, Moritex will tap into new markets such as aircrafts, automobiles and trains**
- **Moritex will develop a marketing network for medial products and defense-industry products which SCHOTT has already achieved results.**



■ Developing new markets utilizing the technology of MVS and industrial business

- **Centered on our new business development team, Moritex utilizes the core technology that Moritex possesses, and develops new markets in the industries of machine tools, pharmaceuticals and solar batteries, etc.**



Disclaimer: Concerning Future Events

The data and opinions provided in this document were created based on currently available information and are no guarantees of future performance.

Please note that actual results may differ from the forecast due to various factors.

